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INSIDE

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SERVICE DIRECTORY

REAL ESTATE AGENT SPOTLIGHT OF THE WEEK

Todd & Stacey Schuster

BROKER/OWNERS

Equity Colorado
Real Estate

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Where were you born?

I was born in Coos Bay, Oregon and Todd in Redwood City, California.

How long have you lived in the area?

We moved to Denver in 2000 from Bend, Oregon

What do you like most about it?

The beautiful weather and changing seasons. After growing up in the northwest, we just can't get enough of the Colorado sun and blue sky!! Not to mention all the wonderful outdoor activities and entertainment that all of us are so fortunate to have at our very finger tips.



How long have you worked in Real Estate?

We have over 37 years of combined real estate experience ranging from residential resale, new construction, first time home buyers, investment properties, vacant land, REO's and short sales. We were excited to open Equity Colorado Real Estate just three years ago in the Denver Tech Center and now have over 200 real estate agents and 4 offices serving buyers and sellers from Colorado Springs to Fort Collins.

What is your specialty and what does that mean for the people you work with?

We specialize in providing truly exceptional service to our clients before, during and after the home buying and selling process. The foundation of our business is built upon the personal relationships that we have with each individual client. This insures that everyone who works with us receives the finest attention and care. Our niche is Highlands Ranch, Parker and Castle Rock, but we do sell through out the entire Denver area.

What is the most challenging part of what you do?

The most challenging part of what we do is insuring that each home sale and purchase goes as smoothly as possible. There are numerous moving parts and several parties involved in every real estate transaction. Having the experience, focus, dedication and forth sight to successfully navigate through the process results in a positive experience for everyone.

What do you most enjoy doing when you're not working?

We have a passion for competitive road bike racing, enjoy hiking 14ers and have an appreciation for good food.

What is one tip you have for someone looking to sell a house?

Collaborating with a knowledgeable Realtor who will properly advise and guide you on the preparations your home needs before hitting the market for sale is vital. Making sure your home stands out above the rest with a well calculated pricing strategy, home enhancement/staging guidance and an aggressive marketing plan is the key to achieving the highest price for your home in the shortest amount of time.

What is one tip you have for someone looking to buy a house?

Sit down with a trusted real estate professional to discuss the home buying process from start to finish. Arming yourself with a timeline of events and knowing what to expect before you even start house hunting is empowering.

Photos left to right:

Cycling Bartlett Lake in Arizona; Our first 14'er - Mount Bierstadt